

**Issue of Class B Preference Shares under code ECSP17**

**Series 6**

**Under its ZAR5,000,000,000 Preference Share Programme**

This Applicable Pricing Supplement must be read in conjunction with the Programme Memorandum, dated 15 December 2015, prepared by Ecsponent Limited in connection with the Ecsponent Limited ZAR5,000,000,000 Preference Share Programme, as amended and/or supplemented from time to time (the "Programme Memorandum").

Any capitalised terms not defined in this Applicable Pricing Supplement shall have the meanings ascribed to them in the section of the Programme Memorandum headed "Definitions and Interpretations".

This document constitutes the Applicable Pricing Supplement relating to the issue of Preference Shares described herein. The Preference Shares described herein are issued on and subject to the Terms and Conditions contained in the Programme Memorandum, as amended and/or supplemented by the terms and conditions contained in this Applicable Pricing Supplement, if applicable. To the extent that there is any conflict or inconsistency between the contents of this Applicable Pricing Supplement and the Programme Memorandum, the provisions of this Applicable Pricing Supplement shall prevail.

DESCRIPTION OF THE PREFERENCE SHARES	
1. Issuer	Ecsponent Limited
2. Instrument code	ECSP17
3. Rated	No
4. Rating	N/A
5. Status of Preference Shares	N/A
6. Series Number and ISIN	Series 6
7. Tranche Number	1
8. Number of Preference Shares	TBA
9. Nominal amount of this Tranche	TBA
10. Issue Date	11 October 2016
11. Initial Issue Date	11 October 2016
12. Issue Price per Preference Share	R100
13. Initial Issue Price	R100
14. Minimum subscription amount	R10 000
15. Specified currency	ZAR
16. Form of Preference Shares	The Preference Shares in this Tranche are Listed Preference Shares, issued in dematerialised form and held by Strate
17. Dividend Commencement Date(s)	N/A
18. Dividend Record Date	N/A
19. Applicable Business Day Convention	Following Business Day

20. Redemption Record Date	8 October 2021
21. Use of Proceeds	See "Use of Proceeds" section in the Programme Memorandum
22. Covenants	None
23. Events of default	See Condition 6 of the Terms and Conditions contained in the Programme Memorandum
24. Other terms and conditions not contained in the Programme Memorandum	N/A
25. Other relevant information	N/A

\*Please note that the dates as specified on this APS are subject to JSE rules and regulations and may change accordingly

#### **ZERO RATE PREFERENCE SHARES - N/A**

1. Implied yield	10.66 percent per annum (nacm)
2. Redemption Amount	R170
3. Redemption Payment Date	11 October 2021

#### **VARIABLE RATE PREFERENCE SHARES - N/A**

The total authorised amount of ZAR5,000,000,000 under the Programme Memorandum has not been exceeded.

Banking details for the payment of subscription money:

<p><b>First National Bank Limited</b></p> <p>Ecsponent Limited FNB Menlyn Square Branch Code 250655 Account No. 62491716878 Reference: Class B Prefs (Surname)</p>	<p><b>ABSA Bank Limited</b></p> <p>Ecsponent Limited ABSA Bank Hatfield Branch code: 632005 Account number: 4084640478 Reference: Class B Prefs (Surname)</p>
<p><b>Standard Bank Limited</b></p> <p>Ecsponent Limited Standard Bank Castle Walk Branch code: 051001 Account number: 371780179 Reference: Class B Prefs (Surname)</p>	<p><b>Nedbank Limited</b></p> <p>Ecsponent Limited Nedbank Menlyn Branch code: 149745 Account number: 1077795505 Reference: Class B Prefs (Surname)</p>



## Beleggersprofiel

Gesik vir beleggers wat:

- 'n mediumtermyn-belegging verlang;
- risiko-sku is, maar 'n hoër koers as die markgemiddeld verkies;
- 'n vaste groeikoers wil hê;
- 70% groei oor vyf jaar verlang;
- in genoteerde voorkeuraandele wil belê en
- hul kapitaal ten volle wil belê.

## Beleggingsdoelwitte

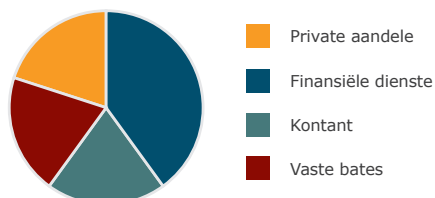
Om 'n vasgestelde bogemiddelde groeikoers te verskaf sonder verhalings van enige koste.

## Aanbevole termyn

Vyf jaar



## Beleggingsamestelling



## Beleggingsbeskrywing

'n Voorkeuraandeel wat se afloprys na vyf jaar 170% van die oorspronklike uitgifteprys is. Dit is kumulatief, nie-deelnemend en kapitaalwinstbelasting is na vyf jaar op die groeideelte van die belegging betaalbaar.

## Algemene inligting

**Minimum beleggingsbedrag:**  
R10 000  
**Aanvangsdatum:**  
Vierde kwartaal 2014

## Jaarlikse opbrengs

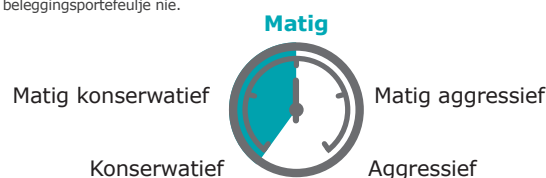
Beleggingswaarde	Jaarliks	Na 5 jaar
Minimum R10 000	11.2%	70%

## Koste

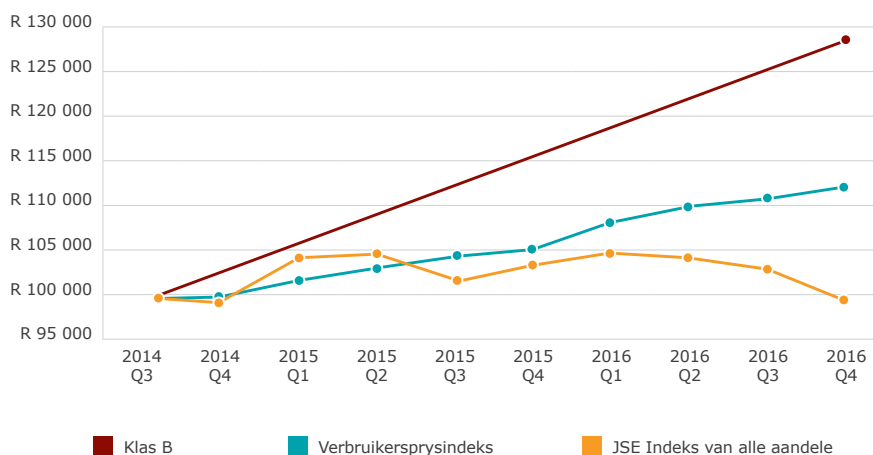
Aanvangskoste	0%
Advieskoste	0%
<b>Totale koste</b>	<b>0%</b>

## Produkprofiel \*

\* Nie bedoel as risikogradering van u beleggingsportefeulje nie.



## Klas B Genoteerde voorkeuraandele



Grafiek is slegs vir illustratiewe doeleindes. Die data sluit alle koste, belasting en ander aftrekkings uit wat van toepassing mag wees. Die maandelikse inkomste-uitkerings is teruggevoeg tot die kapitaalbedrag om die totale opbrengs op die belegging uit te beeld.

**Feiteblad-inligting soos op 31 Desember 2016**  
**Reeks 6**  
**Nywerheidskategorie:**  
Genoteerde voorkeuraandele

**Grootte van portefeulje:**  
R 686 955 600

**Prestasietekens:**  
Vaste dividendkoers, saamgestel en betaalbaar aan die einde van die beleggingstermyn.